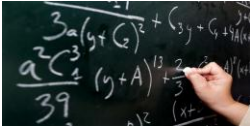


We hope you all had a fantastic summer!



Education Update

We held a successful morning seminar at the Courtyard-Marriott in Cromwell on September 22, 2009. The seminar attendees learned the basic legal aspects of credit applications including personal guarantees. They also received an overview of financial statements and the way they are structured. Those in attendance said the seminar imparted valuable information, which they can use on a day-to-day basis. They expressed interest in seeing more workshops and seminars in the future. A special thank you to Tammy Noxon, Ted Kryspin and Jared Smith, our Education Committee, for their dedication and work on this seminar!

Upcoming Barry Elms Seminar – Barry Elms, the renowned national speaker, will be giving NACM Connecticut members a seminar on October 13, 2009, on “Getting Paid In a Tough Economy.” Learn how to get the upper hand in dealing with troubled companies, how to control the outcome of all credit and collection interactions, and the five point game plan that will give you the best results in every negotiation, and much much more. If you have never attended a seminar or webinar given by Barry Elms, you have been missing a valuable tool! His techniques have helped many collectors and credit managers improve their jobs! Go to the NACM Connecticut website and sign-up for one of the most important seminars you will ever attend, today!!!

The education committee is continuing to work on future seminars and workshops. Do you have any ideas or suggestions for future seminars and workshops that you would attend? If so, contact NACM Connecticut at nacmct@nacmct.org Attention: Marketing Department.

NACM Connecticut has partnered with other NACM affiliates in the Business Credit Learning Center, a 24-hour online learning facility. You can select from the 70+ recorded webinar programs or you can select one of the live webinars available. Either way, these can be viewed by you in the comfort and convenience of your office, your conference center, or even at home. The average fee for a webinar is \$80.00. You may view this site at: <http://onlinebusinesscreditrtraining.com/moodle/index.php> Enjoy!

An Update on the NACMCT Website

www.nacmct.org

We recently updated our National and Regional Industry Credit Groups. The link to this list is located in the member services section. Useful Credit Tool links were also updated again during the month of August!

NEW LINK – we added PACER to the Useful Websites link, located on the front page of our website. The link is positioned in the legal information section. Do you use a useful link you think would be beneficial to others? Please let us know at nacmct@nacmct.org



Online Collections Claim Form. The new online placement form is now ready for use by those members desiring to place their collection claims electronically with NACM Connecticut.

NEW – 2010 Scholarship Application – The scholarship application is for those seeking assistance to pay tuition for credit related courses and is open to any member company’s employees.

“A good conversationalist is not one who remembers what was said, but says what someone wants to remember.”

John Mason Brown

!!!!!! New Incentive Program!!!!!!



We began in March 2009, a one-time \$75.00 cash incentive to be given to any member referring a new industry group prospect who becomes an NACM Connecticut group member and pays for their membership. So we’re challenging you to become a winner and pocket \$75.00!

Credit Help Line Service – is available to all members for special assistance on your general credit and collection problems!!! Call 860.659.2666 or email nacmct@nacmct.org with your questions.